

What Public Companies Should Know About New Standards for ESG Disclosure

The standards recently issued by the Sustainability Accounting Standards Board have gained traction with some institutional investors, proxy advisory firms, and even public companies.

A significant number of active and passive investment managers have pledged support for new industry-specific environmental, social, and governance (ESG) reporting standards for public companies that were recently published by the Sustainability Accounting Standards Board (SASB). Some investors have said they will use the materiality-based standards for investment decisions, as well as for proxy voting.

What's more, the proxy advisory firm Glass Lewis shared its plan to incorporate SASB standards into its consideration of shareholder proposals in 2019. Glass Lewis said it will use SASB standards to assist the firm in determining the financial implications of a company adopting, or not adopting, any proposed shareholder resolutions that relate to ESG (e.g., a proposal seeking to tie executive compensation to sustainability metrics).

Some public companies have already begun using the SASB standards, the organization says. These companies include CBRE, Diageo, General Motors, Groupe PSA, Host Hotels, JetBlue, Kellogg's, Merck, Nike, NRG Energy, and Schneider Electric.

While there is not (yet) a regulatory mandate for companies to adopt or disclose a specific sustainability framework, the endorsements of many investors—along with Glass Lewis—provide a strong incentive for public companies to adopt the SASB standards or some level of sustainability reporting.

Figure 1 shows a list of the organizations that comprise the SASB's Investor Advisory Group, which endorses the standards.



Figure 1: The SASB Investor Advisory Group

Aberdeen Standard Investments Northern Trust Asset Management

All Pensions Group Ontario Teachers' Pension Plan

Bank of America Merrill Lynch

Oregon State Treasury

Perella Weinberg Partners

BlackRock PGGM
Breckinridge Capital Advisors PIMCO

CalPERS QMA (a PGIM company)
CalSTRS State Street Global Advisors

Calvert Sustainable Insight Capital Management

Capital Group TIAA Investments

Domini Impact Investments UAW Retiree Medical Benefits Trust

Goldman Sachs Asset Management UBS Asset Management

JANA Partners Vanguard

Morgan Stanley Investment Management

New York City Retirement Systems

Wells Fargo Asset Management

Wespath Investment Management

Source: SASB

The full list of SASB standards is available here. The standards include four main elements:

- Disclosure topics: A minimum set of industry-specific disclosure topics reasonably likely to constitute
 material information and a brief description of how management or mismanagement of each topic may
 affect value creation.
- Accounting metrics: A set of quantitative and/or qualitative accounting metrics intended to measure performance on each topic.
- **Technical protocols:** Each accounting metric is accompanied by a technical protocol that provides guidance on definitions, scope, implementation, compilation, and presentation, all of which are intended to constitute suitable criteria for third-party assurance.
- Activity metrics: A set of metrics that quantify the scale of a company's business and are intended for
 use in conjunction with accounting metrics to normalize data and facilitate comparison.

Next Steps

At a minimum, a company should be conversant in the SASB standards for its industry and assess to what extent it believes the standards are relevant to the company. It is also important for firms to ensure that they are adequately conveying any existing programs or actions that already address the information sought by these standards through effective disclosure and corporate investor relations websites. However, businesses should still make their own

determination of what is strategically important and consider incorporating those views into their proxy statement disclosure and/or outreach to investors.

Timing of the SASB release leaves little time for incorporation into 2019 proxy disclosure, but familiarity with the SASB standards may help companies navigate communications with investors and potentially even the SEC on ESG–related topics, such as shareholder proposals and risk oversight. Given the newness of these standards and the lack of broad consensus on sustainability reporting frameworks, even a modest level of proactive corporate actions on this topic can benefit a company and its shareholders.

If you have any questions about the sustainability reporting or other ESG–related topics, please write to info@mclagan.com. McLagan can assist in determining your compliance with these standards and other relevant measures, as well as determine appropriate next steps that align with your company's business strategy, culture, and goals for ESG initiatives.

Author Contact Information

Gayle Appelbaum

Partner, McLagan Aon

1.952.886.8242

gayle.appelbaum@mclagan.com

Mark Behnke

Partner, McLagan

Aon

1.203.602.1203

mark.behnke@mclagan.com

Karla Bos

Director, Rewards Aon 1.847.771.5662 karl.bos@aon.com

Greg Camarco

Associate Partner, McLagan Aon

1.203.517.3804

gregory.camarco@mclagan.com

Katrina Gerenz

Associate Partner, McLagan

Aor

1.952.886.8247

katrina.gerenz@mclagan.com

Bryan Lemke

Principal, McLagan

Aon

1.952.886.8272

bryan.lemke@mclagan.com

Todd Leone

Partner, McLagan

Aon

1.952.886.8254

todd.leone@mclagan.com

Laura Wanlass

Partner, Rewards

Aon

1.773.358.0522

laura.wanlass@aon.com

About McLagan

McLagan provides tailored talent, rewards, and performance expertise to financial services firms across the globe. Since 1966, we have partnered with the largest and smallest financial services firms to help them make data-driven decisions to hire, retain, and engage the top talent for keeping the global economy running. Our compensation surveys are the most comprehensive, in-depth source of rewards data covering over 150 countries from more than 2,500 clients. Our consultants work with hundreds of firms annually to design total rewards programs and benchmark financial performance for boards of directors, executives, employees, and sales professionals. McLagan is a part of Aon plc (NYSE: AON). For more information, please visit mclagan.aon.com.

About Aon

Aon plc (NYSE:AON) is a leading global professional services firm providing a broad range of risk, retirement and health solutions. Our 50,000 colleagues in 120 countries empower results for clients by using proprietary data and analytics to deliver insights that reduce volatility and improve performance.

For further information on our capabilities and to learn how we empower results for clients, please visit http://aon.mediaroom.com.

This article provides general information for reference purposes only. Readers should not use this article as a replacement for legal, tax, accounting, or consulting advice that is specific to the facts and circumstances of their business. We encourage readers to consult with appropriate advisors before acting on any of the information contained in this article.

The contents of this article may not be reused, reprinted or redistributed without the expressed written consent of McLagan. To use information in this article, please <u>write to our team</u>.

© 2019 Aon plc. All rights reserved